Resources and Tips: Contract Negotiations and Visa Waivers

Women in Medicine Webinar Series Part 2

The NYACP Early Career Physicians Committee hosted a one-hour webinar in May, “How to Negotiate Contracts to Satisfy Waiver Requirements”, to provide information and resources in support of self-advocacy. Panelists Dr. Cynthia Taub, Dr. Viren Kaul, and Dr. Danielle Kochen shared their experiences and tips in response to excellent questions from attendees and the host, Dr. Vasundhara Singh.

Topics for contract negotiations included:

- Understanding your value.
- Identifying your goals.
- Determining what others/institutions value.
- Determining how to create value.
- Do’s and don’ts for hiring a lawyer.
- Non-compete clauses.

The Visa Waivers discussion covered the definition of a waiver, types of waivers, and included helpful resources:

- Visa: Individuals and Extraordinary Ability or Achievement
- HHS Exchange Visitor Program
- Conrad 30 Waiver Program
- Delta Regional Authority Waiver
- Appalachian Regional Commission Waiver
- USCIS National Interest Waiver

View the recording to learn more